Pure Storage (NYSE: PSTG) accelerates possible, transforming businesses in ways previously unimagined. The company’s disruptive, software-driven storage technology combined with a customer-friendly business model drives business and IT transformation for customers through dramatic increases in performance and efficiency at lower costs.

**4QFY17 ENDED JANUARY 31, 2017**

- **OVER 3,000 CUSTOMERS**
- **$227.9 M QUARTERLY REVENUE**
- **$728.0 M FISCAL YEAR 2017 REVENUE**
- **OVER 1,700 EMPLOYEES**

**MAIN PRODUCTS**

<table>
<thead>
<tr>
<th>Year</th>
<th>Product Line</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>Purity 3.0</td>
</tr>
<tr>
<td>2014</td>
<td>Purity 4.0, Forever Flash, FlashStack and FlashArray Family</td>
</tr>
<tr>
<td>2015</td>
<td>FlashArray/M, and Pure1</td>
</tr>
<tr>
<td>2016</td>
<td>FlashArray/M10</td>
</tr>
<tr>
<td>2017</td>
<td>Flashblade GA</td>
</tr>
</tbody>
</table>

**NOTABLE CUSTOMERS**

- Hyatt
- ConocoPhillips
- GfK
- Workday
- Philips
- Suryah monkey
- Sallie Beauty
- Boston Globe
- SUBWAY
- Kiabi
- Hulu
- Waitrose
- SoftBank
- British Airways

**LEADERSHIP TEAM:**

- Scott Dietzen, CEO
- John Colgrove, Founder & CTO
- Tim Ritters, CFO
- David Hatfield, President
- Jonathan Martin, CMO
- Joe FitzGerald, VP & General Counsel
- Johann Jackman, Chief Human Resources Officer

**DIRECTORS:**

- Scott Dietzen, CEO
- John Colgrove, Co-Chairman
- Mike Speiser, Co-Chairman (Sutter Hill Ventures)
- Aneel Bhusri (Workday)
- Mark Garrett (Adobe)
- Anita Sands (UBS)
- Frank Slootman (ServiceNow)
- Mike Volpi (Index Ventures)

**OUR CHANNEL PARTNER COVERAGE**

**FOUNDED:** 2009

**HEADQUARTERS:** Mountain View, CA

**OFFICES:** United States, Europe, Asia, Australia, South America and Africa

**CONTACT:** info@purestorage.com or pr@purestorage.com