

Patrick Finn

CHIEF REVENUE OFFICER

Patrick serves as Chief Revenue Officer, leading global sales and channels.

He brings over 30 years' experience in sales leadership positions with leading companies, including IBM, PepsiCo International, Cisco Systems, Teradata, SS&C Blue Prism, Iron Mountain, and Cloudflare.

Patrick's expertise spans the go-to-market lifecycle for hardware, software, SaaS, and cloud companies. Most recently, he led Cloudflare's revenue generation and customer engagement efforts across the Americas. Previously, he was responsible for driving digital transformation with top global customers at Iron Mountain and, before that, served as President and General Manager for Blue Prism. At Teradata, he led a \$1 billion+ global digital transformation.

Patrick has led business, sales, and technical teams, and has a proven track record of driving successful customer outcomes and significant stakeholder value across both private and public sectors.

He holds degrees from Pace University and NYU Tandon School.

