

# **Customer Story**

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# "Pure Storage is purely awesome!"



#### Why Mike Needed Pure Storage FlashArray

"Most storage lasts 3-5 years, sometimes longer, when our cost analysis revealed that over the long term it was less expensive than other solutions, we quickly chose to standardize on Pure."

### **How Mike Uses Pure Storage FlashArray**

"Pure Storage is used by our entire organization because it is our sole storage solution going forward. All of our VMs run from Pure and we integrated vCenter with Pure to ease management."

#### What Mike Likes Most About Pure Storage FlashArray

"The installation was the fastest of any I have ever seen. It was easy and straightforward. I allowed the Pure engineer and sales engineer access to the rack and the next thing I knew they were done. Absolutely amazing and seamless integration with our network and overall architecture. Very easy in all areas to use."

## What Mike Has Achieved With Pure Storage FlashArray

"We've increased LUN sizes as business needs have grown very easily. The easiest I have ever managed when I compare with other major vendors."



Mike McFarland IT Manager West Coast University

#### **Meet Mike**

- Enterprise
- (1,001-5,000 employees)
- Higher Education

#### Mike's Advice

"Pure Storage is one step ahead, You can be confident that you don't need to take down storage and therefore the entire business, when it comes time to upgrade Pure."

#### See Mike's Full Review »

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