



Highlights

- Solution design from experienced architects
- End-to-end user acceptance testing
- Time to value reduction

Flexibility

 Work with Pure Services to implement according to your schedule

Outcomes

- Approved detailed solution
 design
- Full design documentation
- Operations guide/runbook
- Knowledge transfer

DATA SHEET

FlashBlade Design and Operational Readiness

Accelerate time to value and maximize return on investment with Pure Services.

At Pure Storage[®], our technology is radically simple. Yet we understand that our customers' environments are complex. Whether deploying a greenfield environment or integrating Pure technology into a production data center, engineering and operational readiness are time- and resource-intensive tasks that have a significant impact on time-to-value realization in either Standard or Flex consumption models. Creating a robust, resilient, and detailed solution design with limited technology experience is one of the biggest challenges many organizations face. Pure's Services can help you gain detailed design, engineering, testing, and operational readiness.

The End-user Experience

Pure Services helps you realize the value of your IT investments. With our Solution Engineering and Operation Readiness service, our technical design architects leverage their deep technology experience to reduce risk and accelerate the operational readiness of your new FlashBlade®, resulting in a design that is approved, documented, and tested by Pure and offers maximum performance, stability, efficiency, and return on your investment. Our goal is to uncomplicate how your IT team works to manage your Pure data services.

These Design and Operational Readiness services provide the following outcomes:

• Requirements and high-level design of the purchased solution covering security, availability, advanced features, integration with external systems, management, and support

- Detailed design document with functional and non-functional requirements and a blueprint of the end solution
- Implemented solution design and end-to-end test plan tracked against requirements and your design blueprint
- An operations guide/runbook and advanced knowledge transfer session

How to Order

The fixed-price Design and Operational Readiness Bundles may be used as starter bundles for the general deployment of Pure storage solutions for a single array. Customizations must use the Advanced SKU, scoped with a statement of work. Advanced services are custom-scoped and may be quoted by your account representative.

For ordering information contact your local Pure sales representative or visit www.purestorage.com

| Service Offering | Service SKU | Description |
|--|--|-----------------------------------|
| FlashBlade Design and Operational Readiness: Standard | PS-FB-OPERATIONAL-READINESS- STANDARD | Net new users to Pure FlashBlade® |
| FlashBlade Design and Operational Readiness: Enhanced | PS-FB-OPERATIONAL-READINESS- ENHANCED | Application-specific needs |
| FlashBlade Design and Operational Readiness: Advanced | PS-FB-OPERATIONAL-READINESS- ADVANCED | Custom-scoped services |

Companion Service to FlashBlade Design and Operational Readiness

To further enhance and accelerate your FlashBlade Design and Operational Readiness experience, we also recommend:

PS-ASSESSMENT-AND-OPTIMIZATION-WORKSHOP-ADVANCED

About Pure Services

As an integral part of the Pure Customer Experience (CX) team, we engage with your organization throughout your journey to transform your data services. Whether you are planning your next-generation storage system, need specialized know-how for major storage deployment, or want to optimize the investment in your digital transformation, Pure Services and our Pure authorized resellers have the expertise to assist. Discover how your IT environment can achieve the outcomes that matter most to your business. Contact your local Pure sales representative or visit <u>www.purestorage.com</u>.

All Pure Services are subject to the terms of the <u>Professional Services Addendum</u> which forms part of and supplements the Pure End User Agreement (or other written agreement covering the same subject matter executed by Pure).



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