



## DATA SHEET

# Multicloud Strategy Workshop

Brought to you by Pure Storage® Professional Services.

### Highlights

- Get objective environment analysis.
- Identify applications and their dependencies.
- Reduce risk in your cloud block storage strategy.
- Protect your data across public and private cloud infrastructure.

### Flexibility

- Remote and on-site delivery possible
- Extensive OS compatibility for data gathering

### Outcomes

- Cloud adoption plan
- Reference architecture
- System utilization highlights
- Reference architectures.
- TCO Analysis

Cloud computing is changing the way organizations run their businesses, allowing them to be more agile, more flexible, and better able to drive continuous innovation. As a result, organizations need an IT environment that is simple, elastic, and on-demand. While many organizations are finding solutions to problems through using public cloud, most organizations continue to find a need for an on-premises private cloud. Only Pure Storage lets you marry the two paths, providing a reliable, secure, and seamless multicloud solution.

With Pure Storage cloud data services you can extend your on-premises cloud to public cloud. Pure delivers bi-directional application and data mobility, as well as seamless management and orchestration, across your hybrid infrastructure. Build your applications once and run them anywhere.

## The Customer Experience

Pure Storage Professional Services enables you to realize the value of your IT investments. As an integral part of the Pure Customer Experience (CX) team, we engage with businesses to evaluate, activate and innovate their IT solutions. Through the phases of the Customer Experience, we provide a range of services and solutions to enable customers to achieve their business outcomes.

The Multicloud Strategy Workshop is a consulting service designed to help solve cloud adoption challenges and protect data across both public and private cloud infrastructure, all while leveraging Pure cloud data services.

During the workshop, our team will build a tangible roadmap for cloud adoption. The first step is an objective environment analysis, including utilization and cost benefits. From that analysis, we provide you with an adoption plan to create a more responsive, agile, and flexible environment, showing the benefits of investing in the capacity you need, only when you need it.

Our analysis will illustrate how interconnected your systems are, identify interdependencies, and break down your complex environments into their components. Utilization analysis helps “right-size” migrations, lowering your cloud costs by letting you purchase only the performance you need. You can then use this data in migration-wave planning activities. Once we identify your components, Pure Storage will work with you to discuss your next steps for your environments, whether it be evolution into cloud-native architectures, analytics opportunities, or simple backup-to-cloud options.

Pure Professional Services will focus on accelerating your technology adoption rate so you can gain a competitive advantage. Our solutions deliver true hybrid operations with consistent data services, resiliency, and APIs, plus bi-directional mobility and seamless management and orchestration.

## Multicloud Strategy Workshop Deliverables

Stage	Deliverable	Delivery Method
<b>Kick off</b>	Hold the project commencement workshop Identify stakeholders Request environment data Agree environment for analysis	Remote/On-premises
<b>Discover</b>	Full environment discovery Onsite workshops and clinics Identify environment silos Review business processes	Remote/On-premises
<b>Analyze</b>	Current environment assessment TCO analysis	Remote
<b>Report and Propose</b>	High-level cloud adoption plan Risk assessment Recommendations for optimization	Remote/On-premises

## How to Order

The Multicloud Strategy Workshop is tailored to fit a your specific needs. Please reach out to your regional Services Sales lead, or contact the [Services Sales Desk](#) via email.

## About Pure Storage Professional Services

Whether you are planning your next-generation storage system, need specialized know-how for a major storage deployment, or want to optimize the investment in your digital transformation, Pure Storage Professional Services and our certified partners have the expertise to assist. Discover how your IT environment can achieve the outcomes that matter most to your business. Contact your local Pure sales representative or visit [www.purestorage.com](http://www.purestorage.com).

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800.379.PURE

