

# Rethinking Data Storage for Financial Institutions

For years, the complexities and high costs of legacy data storage have been accepted as inevitable. Those days are over. Pure Storage is more efficient, more cost-effective, more reliable, and radically easier to use.

### Disruptive Downtime Is a Thing of the Past

Financial institutions understand that data and application migration for storage upgrades is expensive and risky. Pure Storage lets you buy storage once and enjoy upgrades without disruptions of any kind.

## Financial institutions have successfully:



Achieved greater than 99.9999% availability



Protected their investment with included upgrades

#### What that means for your organization:

No planned disruptions: applications and data stay available

No more risky and expensive downtime



Flexible CAPEX and OPEX models

### Easy Setup, Simplified Management

Decades of architectural compromises from legacy storage make management and optimization complex and time-consuming. We designed Pure Storage Evergreen® to be effortless from the ground up.



Installs in less than an hour



Less time spent troubleshooting



Self-driving storage with Aldriven monitoring and management

50

Reduction in the need for storage management resources



Pure Storage proactively generates 70% of support calls



Faster analytics for faster insights and better decisions

### **Right Capacity, Right Cost**

Too little storage capacity leads to unforeseen costs and preventable risk to your business. Too much means unnecessary investment and surplus capacity. And storage that can't grow as your needs change holds your business back.

#### **Evergreen//One offers more flexibility and predictable costs.**



#### **Benefits for your organization:**



- Effortlessly scale up or down as needed
- Reduced capital investment with true OPEX model
- Align with business objectives

### **Upgrades When You Need Them**

Legacy storage locks you into costly, disruptive upgrade cycles that add risk and shackle innovation. But with Pure Storage you get:

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A proven history delivering non-disruptive, data-in-place, multi-generational upgrades

Controller upgrades to the latest technology every three years

100% value trade-in credit for your old controllers anytime

Flat and Fair maintenance pricing will never go up

#### What that means for you:

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Upgrade and expand on your schedule, not your vendor's

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Future-proof your storage, once and for all

Avoid maintenance extortion

Sleep well knowing the capacity you need will always be there

### Unmatched Customer Satisfaction





We have had 100% uptime on our Pure arrays for nearly five years, and that includes software updates and controller upgrades. "
 Frost Bank
 The ability to use both my private cloud and the public as one cohesive thing is a strategic enabling technology. "
 <u>Causeway Capital</u>

<sup>46</sup> With Pure Storage, we can deliver new development environments in minutes, not hours or days. <sup>99</sup>

**eMoney Advisor** 

•• A 10x to 20x improvement in performance can be a game-changer when it comes to creating a time-to-market advantage for us. \*\*

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### **A History of Non-Disruption**

Pure Storage has a proven history of nine generational hardware upgrades and 20+ major software upgrades with zero planned downtime and zero wasted investment.

See how Pure delivers enterprise-class, simple-to-manage, and mission-ready data storage solutions for <u>financial services firms</u>.



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