

Appendix C Pricing Index
DIR-TSO-4331
Pure Storage, Inc.

Category	DIR Customer Discount % off MSRP
Hardware	37.00%
Services	6.00%

Volume Discount

The following minimum discounts will be offered on a per transaction, order-by-order basis for hardware products only:

Per transaction value	Additional discounts
>\$250,000	3% off List
>\$500,000	5% off List
>\$1,000,000	10% off List