SOLUTION BRIEF

FlashStack® as-a-Service: The Simple, Agile, Economical Infrastructure

FlashStack as-a-Service makes realizing a modern data experience cost-effective and easy:

Simple

- Easy to acquire and support
- Effortlessly and selectively add capacity
- Continuous metering and monitoring
- One subscription and one bill

Agile

- Continuous right-scaling for on-premises and hybrid-cloud environments
- Intelligent consumption model that contains costs
- Flexible storage and compute align costs with usage
- Non-disruptive upgrades

Economical

- Eliminates capital expenditures (CAPEX)[1]
- No balance-sheet impact
- Low-risk terms and more flexibility than leasing
- Optimizes resource usage with intelligent analytics software

Software-defined infrastructure as a service for on-premises and hybrid-cloud environments takes the financial uncertainty out of digital transformation.

Your IT infrastructure is a critical component of your business strategy, playing a major role in keeping that strategy on track. Whether your modernization strategy is just getting started or already underway, your business is likely facing new challenges that can push capital expenditures (CAPEX) through the roof.

That's where FlashStack as-a-Service comes in. With FlashStack as-a-Service you get a pay-as-you-use flexible-consumption model with cloud-like elasticity. That elasticity means that you can count on non-disruptive upgrades and additional capacity on demand as your needs evolve. Put it all together, and FlashStack as-a-Service helps you realize the promise of digital transformation without the high CAPEX often associated with such a journey.[1]

FlashStack® as-a-Service

The FlashStack Advantage

FlashStack as-a-Service is the perfect consumption model for FlashStack infrastructure.

Simplicity

- Easy to install, deploy, and maintain
- Manage, scale, and secure workloads across on-premises and multi-cloud environments with ease
- Reduce complicated silos and simplify implementation of software-defined infrastructures
- Modernize every infrastructure component without downtime or migrating data
- World-class, effortless support

Flexibility

- Wide range of reference architectures that span key workloads
- Features that deliver the best on-premises foundation for a hybrid-cloud strategy

Speed

- On average, FlashStack customers reduce application latency by 58%, query latency by 49%, and time to run business reports by 47% (IDC)[2]
- The API-first design and underlying simplicity of Pure Storage® combine with the Cisco® software ecosystem so you can move fast and stay agile

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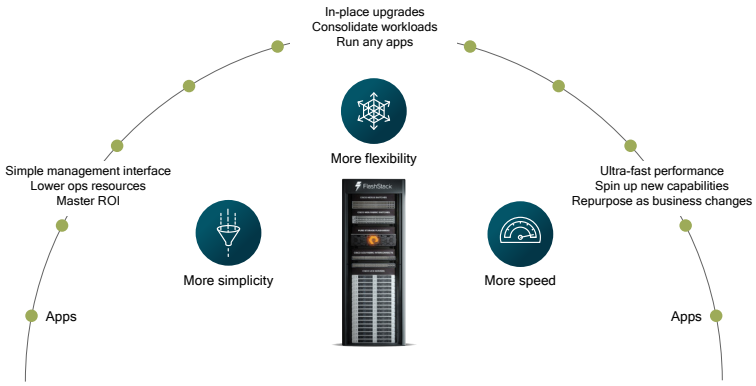
FlashStack as-a-service for a Modern Data Experience™



as-a-Service gives IT admins the ability to easily support DevOps operations while delivering the consistent high performance needed to meet their application service-level agreements (SLAs).

How It Works

FlashStack as-a-Service gives you reserve capacity that is used throughout the life of the contract at a discounted rate. If you exceed your reserve capacity, you move into on-demand capacity at the standard rate:

- Mitigates the risk of buying too much or too little storage
- Gives you flexibility to handle unpredictable workloads and spikes in resource requirements
- Proactively scales up your business's infrastructure and capacity
- Continuously analyzes workload demand, resource consumption, resource costs, and policy constraints to help optimize usage and eliminate surprises

The Economical On-Ramp to Hybrid Cloud

Most organizations' digital-transformation initiatives include migration to a hybrid-cloud landscape. FlashStack as-a-Service is an important step toward delivering a consistent cloud experience by making use of a single unified subscription across your on-premises data center, co-location or hosted facilities, and public cloud.

Learn more about FlashStack as-a-Service.

For more information:

www.flashstack.com

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[1] OPEX treatment is subject to customer's auditor review.
[2] IDC. "IDC White Paper: FlashStack Delivers Business Value Through Efficiency, Improved Performance, and Scalability." 2018. www.flashstack.com/la/resources/idc-flashstack-delivers-business-value.html.

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