

Department of Information Resources
Data Storage Products and Related Services
Request for Offer DIR-TSO-TMP-216

Pure Storage, Inc.		Appendix C - Pricing Index	DIR-TSO-2722
Amendment Number 1			
PRODUCT Description		DIR Customer Discount from MSRP	DIR Customer Fixed Price
Pure Storage Flash Array		37.00%	
FA-420-11TB		36.25%	\$ 248,625.00
FA-420-17TB		36.25%	\$ 296,437.50
FA-420-22TB		36.25%	\$ 344,250.00
FA-m50-ETH-40TB-20/20		36.25%	\$ 554,625.00
FA-m70-ETH-44TB-10/10-24		36.25%	\$ 765,000.00
FA-m20-ETH-40TB-20/20		36.25%	\$ 490,875.00
SERVICE Description		DIR Customer Discount from MSRP	DIR Customer Fixed Price
Pure Storage Flash Array Maintenance		6.00%	
FA-420-11TB 1YR 24/7 4HR S		5.25%	\$ 30,320.00
FA-420-17TB 1 Year 24/7 4Hr Support		5.25%	\$ 42,448.00
FA-420E-22TB 1 Year 24/7 4Hr Support		5.25%	\$ 45,480.00
FA-m50-40TB,1YR,ADV		5.25%	\$ 56,054.10
FA-m70-44TB,1YR,ADV		5.25%	\$ 65,718.60
FA-m20-40TB,1YR,ADV		5.25%	\$ 49,611.10